



Idaho Lottery Commission Meeting Minutes

Date, Time, and Place

The 278th meeting of the Idaho Lottery Commission took place on Thursday, November 20, 2025, at Idaho Lottery Headquarters, Boise, Idaho and via Zoom.

Attendees:

Commissioners Present: Chairman, Craig Corbett
Commissioner, Sue Kerrick
Commissioner, Skip Smyser
Commissioner, Joni Stright
Commissioner, Amy Bloem – via Zoom

Lottery Staff Present: Director, Andrew Arulanandam
Director of Lottery Security, Tony Pittz
Chief Financial Officer, Ben Klotthor
Sales Program Manager, Kevin Cope
Deputy Director of Marketing, Sherie Moody-St. Clair
Administrative Manager, Gaby Perez
Public Information Specialist, David Workman
Senior Financial Technician, Kristen Anderson

Others Present: Gina Hodge, DHR
Rachel Lindley, DHR
Bobby Lawrence, Eide Bailly
Casey Day, Intralot
Jason Kreizenbeck, Lobby Idaho
Shanna Bray, Pollard – via Zoom
Jamie Hegge, Lawrence & Schiller -via Zoom

1. Meeting Called to Order

Chairman Corbett called the meeting to order at 10:00 AM.

2. Approval of the Minutes*

Commissioner Smyser moved to approve the minutes from the September 18, 2025, Commission meeting, Commissioner Kerrick seconded the motion. The vote was unanimous for approval.

3. Director Update

- **2025 Financial Statement/Audit – Eide Bailly Partner***

Bobby Lawrence, partner with Eide Bailey, presented the 2025 financial audit, noting that the financial statements received a clean opinion and no material weaknesses were found. The team discussed the tight deadline for submitting the final financial statements to the state by September 26th and considered streamlining the process to meet this deadline. Bobby Lawrence mentioned that further recommendations on improving the process would be presented in a follow-up meeting.

Commissioner Stright moved to approve the 2025 Financial Statement/Audit, Commissioner Smyser seconded the motion. The vote was unanimous for approval.

- **Bulk Purchases Legislation***

Director Arulanandam discussed bringing forward to legislation the limitation on bulk purchase transactions of lottery tickets to \$5,000 within a 24-hour period, aiming to prevent out-of-state tourists from buying large quantities of tickets and winning jackpots. Director of Security, Tony Pittz, explained that they would monitor and investigate suspicious buying patterns, with assistance from loss prevention officers to have the ability to deny prizes to violators. He also noted that this is an action that is being considered in several other Lotteries including Arizona, Montana, and Louisiana.

Commissioner Kerrick moved to approve the Bulk Purchase Legislation, Commissioner Stright seconded the motion. The vote was unanimous for approval.

4. Current Sales Report

Chief Financial Officer, Ben Klotthor, reviewed the current sales report and that report was entered into the minutes as an attachment.

5. Sales Division Update

Director Arulanandam introduced our new Sales Program Manager, Kevin Cope, who has been with the Idaho Lottery for 16 years. Kevin started as a Lottery Sales Representative then promoted to Sales Development Specialist 3 years ago. Director Arulanandam and the Management Team are excited to have Kevin on board. Kevin presented an update on fleet vehicle replacements, highlighting issues with the current Ford Escapes and proposing alternative models like the Honda HR-V and Subaru Crosstrek which he will bring forward at our next meeting.

6. Marketing Division Update

Deputy Director of Marketing, Sherie Moody St. Clair, shared new video content for InstaPlay and Raffle campaigns, with Raffle showing strong sales performance and a new record for prize money. Jamie Hegge, Lawrence & Schiller, also presented marketing materials for Idaho Lottery, including commercial and social media content targeting younger players. She also discussed holiday scratch games as well as our success in national advertising awards.

7. Security Division Update

Director of Lottery Security, Tony Pittz, reviewed security issues including stolen tickets and stolen credit card cases that are being resolved through our VIP account tracking system.

8. Set Future Meeting Date*

The Commission agreed that the next regularly scheduled meeting will be Thursday January 15, 2026, in Boise, Idaho.

Commissioner Smyser moved to approve the date, Commissioner Kerrick seconded the motion, and the vote was unanimously approved.

9. Executive Session – Pursuant to Idaho Code §74-206(1)(b)

Commissioner Smyser moved into executive session pursuant to Idaho Code 74-206(1)(b) to discuss personnel issues related to public employees. The motion was seconded by Commissioner Kerrick, the vote was unanimous for approval via roll call vote.

Commissioner Smyser moved to come out of Executive Session, Commissioner Kerick seconded the motion, the vote was unanimous to exit Executive Session.

Adjournment

Commissioner Smyser moved to adjourn, seconded by Commissioner Bloem and the meeting adjourned.

Certification:

I hereby certify that the foregoing minutes are a true and correct record of the actions and decisions made by the Lottery Commission.

X 

Andrew Arulanandam
Director



**FISCAL YEARS 2026 and 2025 COMPARATIVE SALES
FISCAL YEAR TO DATE THROUGH OCTOBER 31st**

	<u>FISCAL YEAR 2026</u>	<u>FISCAL YEAR 2025</u>	<u>INC/(DEC)</u>	<u>%</u>	<u>FY26 PROJECTED TO DATE</u>	<u>OVER/(UNDER)</u>
DRAW SALES						
POWERBALL	36,054,946	13,544,876	\$ 22,510,070	166.2%	16,131,507	19,923,439
MEGA MILLIONS	12,506,630	13,758,288	(1,251,658)	-9.1%	11,090,411	1,416,219
LOTTO AMERICA	1,632,341	1,838,491	(206,150)	-11.2%	1,613,151	19,190
LUCKY FOR LIFE	3,048,348	2,747,084	301,264	11.0%	2,772,603	275,745
RAFFLE	5,000,000	4,500,000	500,000	11.1%	5,546,875	(546,875)
IDAHO PICK 3	1,165,613	1,113,841	51,772	4.6%	1,159,452	6,161
IDAHO PICK 4	622,787	702,212	(79,425)	-11.3%	680,548	(57,761)
IDAHO CASH	3,358,495	1,299,979	2,058,516	158.3%	1,386,301	1,972,194
5 STAR DRAW	-	687,375	(687,375)	-100.0%	-	-
TOTAL	<u>63,389,160</u>	<u>40,192,146</u>	<u>23,197,014</u>	<u>57.7%</u>	<u>40,380,848</u>	<u>23,008,312</u>
PULLTAB SALES						
TOUCHTABS	43,338,123	39,883,410	3,454,713	8.7%	41,336,986	2,001,136
PULLTABS	<u>2,112,063</u>	<u>1,356,263</u>	<u>755,800</u>	<u>55.7%</u>	<u>1,260,274</u>	<u>851,789</u>
TOTAL	<u>45,450,185</u>	<u>41,239,673</u>	<u>4,210,513</u>	<u>10.2%</u>	<u>42,597,260</u>	<u>2,852,925</u>
SCRATCH SALES						
SCRATCH	119,811,350	113,904,654	5,906,696	5.2%	118,465,753	1,345,597
INSTAPLAY	<u>6,945,030</u>	<u>7,711,680</u>	<u>(766,650)</u>	<u>-9.9%</u>	<u>7,057,534</u>	<u>(112,504)</u>
TOTAL	<u>126,756,380</u>	<u>121,616,334</u>	<u>5,140,046</u>	<u>4.2%</u>	<u>125,523,288</u>	<u>1,233,092</u>
TOTAL SALES	<u>\$ 235,595,725</u>	<u>\$ 203,048,153</u>	<u>\$ 32,547,573</u>	<u>16.0%</u>	<u>208,501,396</u>	<u>27,094,329</u>